

**HIGH POWER
HOLMIUM
LASERS.
NO CAPITAL
EXPENSE.**



*High Power
Holmium
Laser Units:
60W & 100W*



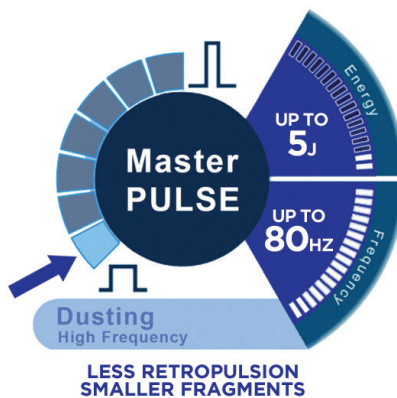
THE LASERS YOU HAVE BEEN WAITING FOR

MasterPULSE® Technology

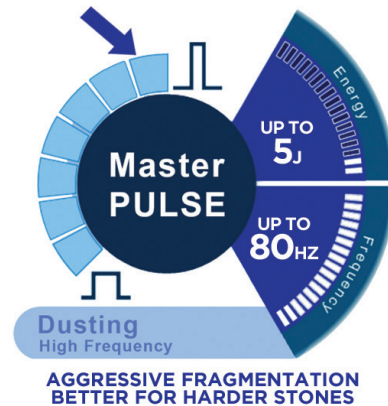
7 Settings to Fine Tune Emission
Lithotripsy Modes:

- Fragmentation
- Popcorning
- Dusting
- High Frequency
- Long Pulse - Vapor Tunnel

LONG PULSE DURATION



SHORT PULSE DURATION



EXTENDING ACCESS TO EXCEPTIONAL THERAPIES™

Vapor Tunnel Mode

Specific high-energy long pulses develop a vapor bubble connecting fiber tip to stone surface (vaporization of water in between). Once the bubble reaches the stone, ablation occurs by direct transmission of laser energy. As the bubble has not collapsed in the meantime, retropulsion is limited.



HealthTronics®

healthtronics.com
(888) 252-6575

CLINICAL RELATIONSHIPS ARE KEY

For over 30 years, HealthTronics has been building relationships with physicians and health care facilities across the country to provide their patients with treatments for kidney stone disease, benign prostatic hyperplasia, and prostate and renal cancers. In addition, we continue to adopt new technologies to support more and more treatments. Our business is all about the relationship, and a good clinical relationship is built on trust and commitment, two characteristics our customers have come to expect and appreciate from us over the years.



WHAT HEALTHTRONICS BRINGS TO THE RELATIONSHIP

HealthTronics offers exceptional, minimally invasive, mobile medical therapies for clinically sophisticated applications, when and where they are needed. Our technology provides a vast number of health care facilities in the U.S. access to minimally invasive mobile medical therapies, and supports tens of thousands of procedures per year. For patients, our minimally-invasive treatments preserve what matters — time, dignity and quality of life.

SAVINGS ON EQUIPMENT AND DISPOSABLES

Capital budgets are tight and hallways and storage rooms are already full. HealthTronics saves cost and space. We eliminate the need for purchase and storage of equipment. We eliminate the cost of carrying disposable inventory. Lasers utilize many different fibers and managing this inventory is a significant cost for facilities. Expiration of expired fibers, breakage of fibers through handling and canceled cases due to unavailability of fibers adds to this cost. HealthTronics eliminates all these issues.

IN-HOUSE MAINTENANCE AND REPAIR CAPABILITIES MAXIMIZE UPTIME

Because of our rapid response rate, U.S.-based 24/7 critical spares, and highly skilled team of field service engineers, our customers face minimal downtime or patient dissatisfaction due to equipment failure. Our field service engineers are trained and certified by the equipment manufacturers to perform preventive maintenance and respond to any technical problems that may occur.

TROUBLESHOOTING IN THE OR

If an error code is displayed on equipment, HealthTronics' technologists can often solve the issue and service engineers are available for additional support. Facility staff can concentrate on patient care and leave the equipment operation up to HealthTronics. Fewer cases are canceled and more revenue is generated.

STAFFING SHORTAGE RELIEF

Our technology is supported by a team of tenured and trained technologists and engineers. Studies show that for certain procedures, experienced technologists can directly impact the overall treatment success rates.¹ All of our nearly 200 technologists and dozens of field service engineers are tenured professionals with training in the transport, set-up, operation, and breakdown of our equipment. Each procedure is supported by a dedicated, experienced technologist, and a trained ancillary staff ensures there is rarely an interruption in service.

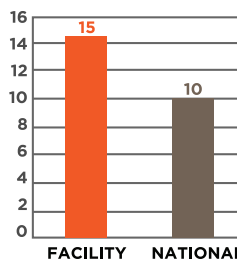
TRACKING COST AND QUALITY OF TREATMENT

It's impossible to understand the cost to treat an individual patient when overall costs are confounded in bundles and rebates. HealthTronics invoices for individual procedures for individual patients. In addition, we provide quarterly quality assurance reports that demonstrate trends over time.

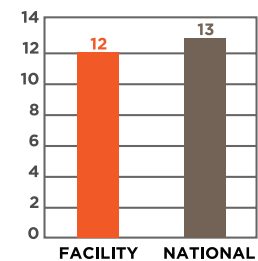
QUALITY ASSURANCE REPORTING:

Sample data from holmium laser lithotripsy of kidney stones supported by HealthTronics.

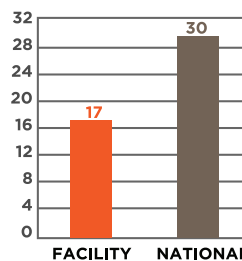
LASING TIME (MIN)



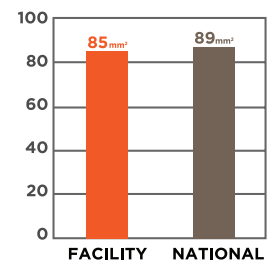
WATTS



PULSES



STONE VOLUME (HxW)



ABOUT HEALTHTRONICS, INC

Founded in 1989 and headquartered in Austin, Texas, HealthTronics, Inc. supplies integrated mobile medical technologies and services. The company brings its advanced technology and support systems to health care providers across the United States. HealthTronics' solutions include lithotripsy, lasers, cryotherapy equipment, surgical nerve monitoring and microwave ablation as well as repair and maintenance services.

